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OF THE REPUBLIC OF AUSTRIA
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Dear reader,

In this edition of HEITEC NEWS, we would like to share some recent events that have brought our company to the attention of the public.

In June, we were awarded the Bavarian SME Award 2024 at the Munich Künstlerhaus. We are honored to receive this distinctive accolade, which represents our company's dedication to principles of attractiveness, sustainability, and innovative excellence.

Furthermore, I was awarded the Grand Decoration of Honor of the Republic of Austria in May. This is a very special honor for me as I have never lost touch with my home country.

We were also fortunate to participate in several noteworthy events, including the Technology Day with EPLAN in Austria, the summer reception of the Austrian trade consulate and our leadership circle meeting, which took place on the high seas between Kiel and Oslo.

At HEITEC, we place great importance on the role of sports in our company. We are proud to support athletics and handball, and we are particularly committed to youth development and the well-being of our employees.

On that note, I wish you and all of us an enjoyable vacation time.

Kind Regards,

Richard Heindl
President, HEITEC Group

Interview with Dr. Eva Maria Ziegler, Austrian Consul General, about economic relations between Bavaria and Austria

Cooperation between Bavaria and Austria has a long history. Among the factors contributing to the strength of this relationship is the shared geographical border and the similarity in terms of size and economic structure.

This close interdependence has tremendous potential, but it also presents a challenge: when Bavaria has a cold, Austria has pneumonia.

The economic and capital links are unquestionably close, with Austria ranking as Bavaria's second most important export destination. Conversely, Bavaria is Austria's most important export market, surpassing the USA and Italy.

The complementary nature of the industries will facilitate Austria and Bavaria's ability to effectively address the diverse challenges facing our respective industries.



The Grand Decoration of Honor was awarded to Richard Heindl by Dr. Eva Maria Ziegler

Richard Heindl awarded the Grand Decoration of Honor for Services to the Republic of Austria

On May 13, Richard Heindl was ceremoniously awarded the Grand Decoration of Honor for Services to the Republic of Austria at the Austrian Consulate in Fürth.

In a resolution passed last year by the Austrian Federal President Prof. Dr. Alexander van der Bellen, the outstanding achievements were recognized. Of note is the HEITEC Group's location in Amstetten, which commenced operations in 2018, reflecting Mr. Heindl's enduring connection to his homeland. Additionally, the company owner serves as a red-white-red ambassador within the Bavarian-Austrian corporate community.

The celebrations were preceded by a tour of the Eckental site with the Austrian Consul General Dr. Eva Maria Ziegler and the Consul for Commercial Affairs Andreas Haidenthaler. The site is a highly innovative provider of automation and electronics solutions for a broad industry portfolio.



Reception of the Austrian Economy in Bavaria

The Austrian Trade Consulate in Munich hosted the annual reception of the Austrian Economy under the motto "Upper Austria – Science Location / MINT Region of the Future." Approximately 600 guests were invited, including high-ranking representatives such as the Deputy Prime Minister of Bavaria and Minister of State for Economic Affairs Hubert Aiwanger.

This year, the focus was on the region of Upper Austria, for which Thomas Stelzer, State Governor of Upper Austria, delivered the keynote speech. Austria continues to be one of Bavaria's most significant trading partners. HEITEC has maintained a successful presence in Austria with a local subsidiary since 2010..



State Governor Thomas Stelzer



f.l.t.r.: Dr. Peter M. Kleinschmidt, Minister of State Hubert Aiwanger, Consul General Dr. Eva Maria Ziegler, Richard Heindl, Dr. Hans Schleicher

Technology Day at HEITEC Systemtechnik

The Technology Day of EPLAN and HEITEC was held at the Ardagger Stift site in Austria on June 6, 2024. The event showcased the latest in automation technology through a series of

engaging lectures and live demonstrations. We had the privilege of welcoming over 60 leading companies to the event.



Digital solutions were presented in a live demo at the Technology Day.

Some of the live demonstrations and exhibits presented:

Packaging Device



Compact packaging cell for pharmaceutical primary packaging materials

Klaus Preyler and Dr. Ali Karim, Head of Digitalization at the Erlangen site, presented the Packaging Device as a holistic solution. HEITEC supports customers from digital planning and commissioning through to digital operation and service.

Shaft Joining Cell

Also on display was the Shaft Joining Cell for the Welsler Profile project. The new cell enables fully automatic recognition of profile rolls, as well as storage and loading of shafts with rolls and spacing. This simplifies a complex process and minimizes potential errors.



Complex special system for automated joining of profile rolls

with EPLAN

Depalletizing System



Proprietary development: the Depalletizing System

With the depalletizing system developed in-house, we demonstrated our expertise in the field of special machine construction and gave the audience a live experience of the advantages of digital solutions.

2nd-Life Battery Storage



Prototype made from the batteries of three electric vehicles

HEITEC Innovations is working for Österreichische Post AG on the development and construction of 2nd-life battery storage systems from used vehicle traction batteries. The battery storage systems can store surplus energy from the photovoltaic systems of the Austrian Post AG in order to improve the self-consumption rate, to expand the fast-charging infrastructure and to smooth out peak loads during electricity consumption.

You can watch a video about the Technology Day in Austria here::



Interview with the EPLAN Managing Director



Martin Berger, EPLAN Managing Director

EPLAN Managing Director Martin Berger summarizes the idea of the Technology Day:

The Technology Day offers the opportunity to get to know the path from engineering in the EPLAN platform using the digital twin to production in the HEITEC workshop and plant operation using the software solutions of both companies.

The Group's strength lies in the efficient use of synergies:

This interaction is particularly valuable for other companies, as the many years of experience of both companies can be made available to customers as know-how, thus optimizing the value chain.

Klaus Preyler new Managing Director in Austria

Klaus Preyler has been appointed Managing Director of HEITEC Systemtechnik GmbH, effective July 1, 2024. He studied business administration at the Johannes Kepler University in Linz and subsequently worked in commercial and technical industrial companies with an increasing focus on sales. Klaus Preyler has been working for HEITEC Systemtechnik GmbH since 2020 and now takes over the position of Managing Director.

We wish Klaus Preyler all the best and every success in his new position.



Klaus Preyler, Managing Director of HEITEC Systemtechnik GmbH

Bavarian SME Award Ceremony

On June 28, this year's Bavarian SME Award was presented by the Bundesverband Deutscher Mittelstand (German SME Association) at a gala event in Munich's Künstlerhaus.

The award honors the achievements of medium-sized, owner-managed and family-run companies in Bavaria.

Ilse Aigner, President of the Bavarian Parliament, and Hubert Aiwanger, Minister of Economic Affairs, were the patrons of the award. State Secretary for Economic Affairs Tobias Gotthardt presented the awards on behalf of the Minister.

The HEITEC Group prevailed against 130 competitors and convinced the jury in the four main criteria:

Robustness/Resilience

Sustainability/Responsibility

Future viability / Innovation

Attractiveness



From left to right: Michael Frieß, Josef Heindl, Richard Heindl and Pia Meyer proudly accept the award

EMPIC receives order from the Danish Civil Aviation Authority

EMPIC GmbH, a company of the HEITEC Group and world market leader in standard software for aviation authorities, has won the Danish Civil Aviation Authority as a new customer this year. This means that all Scandinavian countries will now work with EMPIC-EAP® Safety Oversight Management Software.

This expansion not only strengthens EMPIC's position in the Scandinavian region, but also underlines the international recognition and demand for its highly specialized software solution. The EMPIC-EAP® software

provides comprehensive safety oversight functions and supports aviation authorities worldwide in fulfilling their regulatory and operational tasks.

Jörg Kottenbrink, Managing Director of EMPIC GmbH, expressed his enthusiasm about the decision:

We are very pleased that the Danish Aviation Authority has chosen our comprehensive software package. This confirms our commitment to the highest quality and customer-oriented solutions.



Jörg Kottenbrink, CEO, and Dennis Poetz, Head of Sales and Marketing, in their "Hall of Fame", where the national flags of more than 30 other customers are displayed

High-ranking Japanese delegation attends project meeting at HEITEC



Oliver Matipa, Key Account Manager at HEITEC

Project meeting with an important Japanese customer at HEITEC in Erlangen.

HEITEC is working on the CE preparation of the electrical and pneumatic design for a new system in the field of industrial printing. Oliver Matipa is our Key Account Manager for this project and is very satisfied with the good cooperation between the engineering teams. Oliver Matipa: "One HEITEC also works well across continents".



Large delegation from Japan visits HEITEC in Erlangen

Leadership circle meeting at sea

To celebrate the 10th anniversary of the HEITEC site, the management team met in Kiel and traveled by ship to Oslo. On the way on international waters with one goal in mind: to drive forward the internationalization of the company.

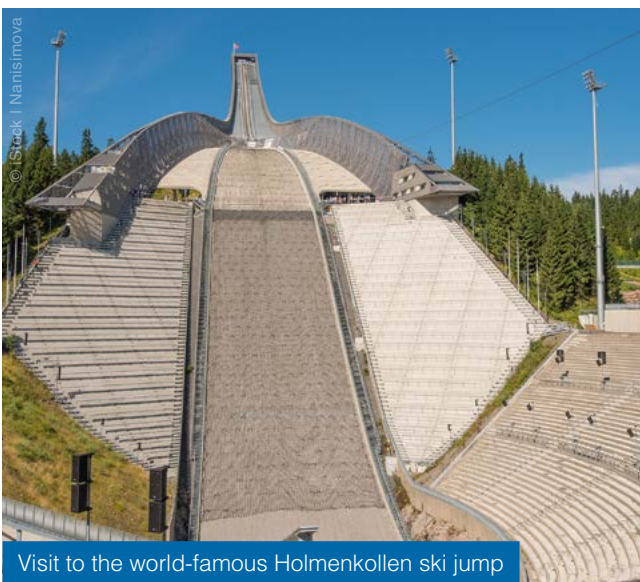


Our hosts, Holger Oberrieder and Sven Lassen, site managers in Kiel



Sailing from Kiel to Oslo on the MS Color Magic

The focus of the meeting was on the integration of the foreign subsidiaries with a view to the further expansion of our international activities.



Visit to the world-famous Holmenkollen ski jump

Besides the conference, the group toured Oslo, visited the Holmenkollen ski jump, the polar research vessel Framm and Norwegian sculptor Gustav Vigeland's world-famous sculpture park. The park was created between 1907 and 1942 and features 212 stone and bronze sculptures.



Our strong international men in the famous Vigeland Sculpture Park in Oslo

What the managing directors of our international subsidiaries learned from the journey from Kiel to Oslo

Increased cooperation is integral to our One HEITEC philosophy. Reflections from across our international subsidiaries show how important it is to meet regularly as a leadership team:



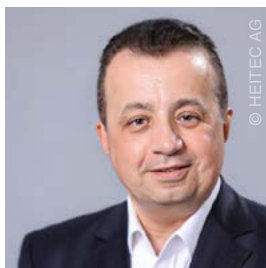
The leadership circle meetings give me a clearer picture of HEITEC's direction, goals and strategy, while also providing an opportunity to interact with other members of the leadership circle. The meeting is the ideal setting to learn from the experiences and insights of others.

Jozef Ježík, Slovakia

As we in Austria are very export-oriented and manufacture machines and systems in the machine tool, pharmaceutical and other sectors, such discussions are extremely valuable for us, as they give us better access to international markets. In addition, these kinds of leadership circle meetings are important for improving cooperation.



Klaus Preyler, Austria



When I look back at our last leadership circle meeting, I primarily think of it in terms of generating new ideas by changing traditional or conservative methods – like having an offshore leadership circle meeting on a ship instead of an onshore one in the office.

Türker Tezal, Türkiye

I got to see how the HEITEC Group prepares for international development in an ambitious and down-to-earth way. We have an inclusive and positive corporate culture, a progressive international management model and a diverse product range. All this is a good basis for our future development.



Michael Wu, China



Our meeting aboard the MS Color Magic was not only about achieving common goals, but also about having important and thoughtful conversations. Through this voyage, we have certainly improved communication, trust and camaraderie among us, which ultimately promotes our joint success.

Peter Varady, Hungary

HEITEC supports sports and career

After HC Erlangen handball player Sebastian Firnhaber wrote his master's thesis at HEITEC Innovations GmbH and Johannes Baier also worked for the company, we now welcome Stefan Seitz, U21 national player, to our group of companies. Stefan Seitz is studying industrial engineering with a focus on renewable energies at the Wilhelm Büchner University of Applied Sciences in Darmstadt, Hesse and has been doing his further training at HEITEC Innovations GmbH since July 1st.



HCE U19s in the semifinals of the German Championship



HCE player Stefan Seitz, currently also in further training at HEITEC

The HCE U17s also became Bavarian champions and were unfortunately eliminated in the round of 16 of the German Championship.

HEITEC as a sponsor at the Final Four in Cologne



HEITEC presented itself in front of 18,000 spectators at the Final Four in Cologne

HEITEC sponsors UHK Kreams in Austria



UHK Kreams achieved a pleasing 3rd place in the Austrian HLA Meisterliga

HEITEC employees are active in a wide variety of sports

The subsidiary softgate organized the Charity Football Cup again this year. On June 28, a total of five teams competed against each other in an exciting tournament. The HEITEC AG team took 2nd place; HEITEC Innovations GmbH received the trophy for the “Winner of Hearts”. We are looking forward to the next tournament next year.



Football: softgate Charity Cup, the team of HEITEC AG



Cycling: HEITEC employees completed the ALB EXTREM

CEO Christian Abt and CSO Felix Richter of HEITEC PTS GmbH and several colleagues from Crailsheim successfully participated in the 40th ALB EXTREM cycling marathon on the Swabian Alb. The participants covered a distance of 170 km and 2700 m altitude difference in just over 9 hours.

Twice a year, HEITEC organizes a three-week sports event for its employees. This time our employees spent a total of 1411 hours of active sports in 3 weeks. Our colleagues in Austria took part in the Business Run in Amstetten and were actively supported by our board members Michael Frieß and Marcus Wittmann.



Participants of our 3-week sports event at the Business Run



Athletics: Multi-discipline athlete Saskia Meysing became 3rd Middle Franconian Champion in Javelin Throwing

LAC Quelle Fürth continues its successful training of promising talents for elite athletics. This is also reflected in this year's results. With more than 20 starters at the U16, U18 and U20 German Championships, LAC Quelle is one of the most successful junior athletics clubs in Bavaria. HEITEC's commitment to supporting athletics at LAC Quelle Fürth is essential for the continuation of competitive sports in this traditional club.

Congratulations to Dr. Ali Karim on his doctorate

Ali Karim, who studied electrical engineering and wrote his master thesis in digital engineering and automation at the HEITEC branch in Crailsheim in 2009, has now received his doctorate from the ISW at the University of Stuttgart.



Richard Heindl and Michael Frieß congratulate Ali Karim

We congratulate Dr. Karim on this distinguished title and are proud to have him as Head of Digitalization at HEITEC since the beginning of 2023.

HEITEC Supervisory Board at EPLAN's anniversary celebration

On the occasion of its 40th company anniversary, EPLAN invited guests to the premises of Dr. Loh's Nationales Automuseum The Loh Collection. Dr. Friedhelm Loh, the owner of the company Rittal, who also founded EPLAN 40 years ago, gave an impressive ceremonial speech, which was meant as a sign for the employees as well as for our society as a whole.

The HEITEC Supervisory Board took the opportunity to hold its meeting in the rooms of the automobile museum. Afterwards, visitors were able to admire exhibits from brands such as Bugatti, Bentley, Mercedes, Maybach and Ferrari. The exhibition vividly depicts the history of the automotive industry over almost 100 years.



Maybach Zeppelin built 1931-1939



Traditional music from the "4 Hinterberger Musikanten" band

Fairs & Events

September

all about automation

Trade fair for automation, drive technology and analytics

18-19 September 2024 in Chemnitz Hall 1, Booth 451

FACHPACK

European trade fair for packaging, technology and processes

24-26 September 2024 in Nuremberg, at Packaging Valley

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